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Kevin Hotaling

Strengths

Lean Manufacturing - Production - Distribution - Inventory and Warehousing Competencies

- Lean Manufacturing & Value Stream Mapping - Hands On. Action and Results Driven
- Integrated process competency regarding Supply Chain, MRP proficient
- Demand Flow Manufacturing Certification, JIT and Quick Changeover Certified
- Visual Factory training and Methodology, 5S and a poke-yoke convert
- Designer and Implementation of Radio Frequency Technology and Barcode Inventory Tracking System
 - Can "translate" operational processes and objectives to meaningful system design

6 Sigma Black Belt Investment - Productivity and Cost Out Competencies

- Certified 6 Sigma Black Belt, Strong Analytical Skills & Data mining
 - Completed/Mentored over 50 Projects
 - Advanced process/value stream mapping. Integrated 6 sigma tools
- Solid financial understanding as related to Manufacturing Ops.
- In depth understanding of Investment/Productivity process
- Exceptional computer system skills leveraging data driven decisions.
- Advocate of Action Workout in the manufacturing environment.
- In depth Project Management knowledge.

Team and Leadership Competencies

- Managed 10 person high involvement Shipping, Railcrew and Receiving Team – Diversity Trained
- GE trained WORKOUT Leader with the latest Facilitation Skills
- High energy, creative problem solver with solid communication skills
- Passion for new Educational, Training and Learning opportunities
- Team Building: Conflict Resolution Skills, Operating Manager Leadership Program Instructor
 - Enhanced understanding and appreciation of team member interaction and its effect on performance.
 - Thorough knowledge of team development process. Strong mentoring ability
- Keen ability to handle multiple objectives at a time and deliver results

Education

School & Location

S.U.N.Y. Cortland
Ravena-Coeymans-Selkirk

Curriculum or Major

Physical Education
Regents Science
Regents

Attended

1974-1977

Degree

B.S. Education
1968-1972

Interests

Professionally play guitar, Keyboard and sing. Guitar Instruction, Coaching youth athletics

Major Programs & Training

Six Sigma Quality

Certified Black Belt 4/99, 6 Sigma Train the Trainer, MAIC Greenbelt Training, Leadership 6 σ Training

Leadership

Managers Skills Development Class, Professional Skills Development Class, Project Leadership

Facilitation Training

Facilitation Leadership Skills
Advanced Facilitator Training

Interpersonal Training

Interpersonal Communications
Diversity Training

Demand Flow Manufacturing Training

DFM business Strategy,
Advanced Mixed Model

Time Management / PC Skills

Minitab Statistical Software, Time Mgmt,
Access, Excel, Word, Project Scheduler

Awards & Recognition

Received 8 Managerial Awards

Business Team Facilitation S1 & 6 Sigma
Selkirk Finishing Yield Improvements
Designed & Instructed Investment/Productivity class
Developing Action WO! Process at Selkirk
Development of Selkirk Communications Center
Trainer for GEP/Borg Warner Integration

Other Recognition

Elfun Community Project
Acting Supervisor for Cust Svc
Quick Response Excellence Awd
Selkirk Technology Team of Year
GEP Service Excellence Awd
Project Leader Community Playground

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Experience

10/2017– Current CPS Facilitation Owner & President

- Facilitative Consultant specializing in Lean Manufacturing, Value Stream Mapping, Process Improvement, Cost Out, Team Building, Operational Excellence
- Using facilitation tools to Identify, Quantify, Understand and Create action plans for positive change in an organization - Electronic Value Stream Mapping - EVSM Strategic Partner [Link to EVSM Website](#)

03/2007 – 5/2015 Event planning & Party Rental Business Owner

- Managed all business functions and departments, Grew from 3 rental units to over 55 with additional interactive inflatables. Gross Business increased from \$18 thousand to over \$196 thousand in 8 Years

07/2000 – 9/2004 GE Plastics Selkirk, NY

Materials Manager – Plant Site Manufacturing Staff

- Managed 10 person high involvement Shipping, Railcrew and Receiving Team
- Manage the procurement, storage and optimal size of \$26 million dollar raw material inventory
- Utilized Process Model software advanced flow charting techniques integrated with six sigma methodology to optimize internal procedures and reduce cycle-time and cost
- Reduced RIP inventory by \$6 million through use of 6-Sigma tools
- Reduced Recycle Inventory from 10.6 million Lbs to 3.8 million lbs in 5 Months, a 64% reduction

10/1999 - 07/2000 GE Plastics Selkirk, NY

Material Recovery Engineer

- Created and led a cross-functional team that reduced recycle inventory levels from 12 million lbs. to 9.3 million lbs. A 22% reduction in 6 months
- Planned and designed a Blending – Grinding facility for Site
- Developed a cross functional team that sold recycle scrap generating \$494 thousand in landfill cost elimination and incremental revenue
- Secured \$100 Thousand asset recovery sale of Saturn Shredder

02/1998 – 10/1999 GE Plastics Selkirk, NY

Certified Blackbelt Noryl Distribution

- Completed 8 six sigma projects totaling \$748 thousand in Distribution Productivity in 1yr
 - Projects spread among all shipment modes: LTL, TL, Bulk, Railcar, Flexie Flow, Inter-modal, Air & Sea
- Mentored 6 Greenbelts that delivered annual benefits \$1.192 thousand in supply chain productivity
- Teamed with a Sourcing Black Belt to deliver an additional \$114 thousand of bulk productivity

02/1995 – 02/1998 GE Plastics Selkirk, NY

Site Demand Flow Implementation & Continuous Improvement Leader

- Demand flow manufacturing and Mixed Model design and certification
 - Implementation of Lean concepts such as Value Stream Mapping, Kanban, Operational Method Sheets
- Designed and implemented radio frequency barcode Inventory system and Visual Factory Metrics
- Organized and taught two Investment, Productivity and Project Skills classes to 50 Managers, Engineers and Project Leaders. Class rating 5.9 out of 7. Viewed as a best practice to share between all GEPA.

Previous GE Plastics Selkirk, NY

Multiple Responsibilities: Quick Response Facilitator, Site Customer Service Coordinator, Assistant Scheduling Coordinator, Blending – Extrusion Technician

- Managed a \$500 thousand Action Workout budget resulting in a \$747 thousand cost savings in 1 Year
- Received managerial award for work done on yield core team resulting in a 2 point first pass yield increase in Selkirk Finishing that resulted in a \$1.5 million positive impact to the Selkirk Site.
- Managed Developed a process with the Site M&L leader to reduce premium air freight by \$100M per year